

LEADERS FOR LEADERS

Head & Heart Leadership

Leveraging Logic AND Intuition

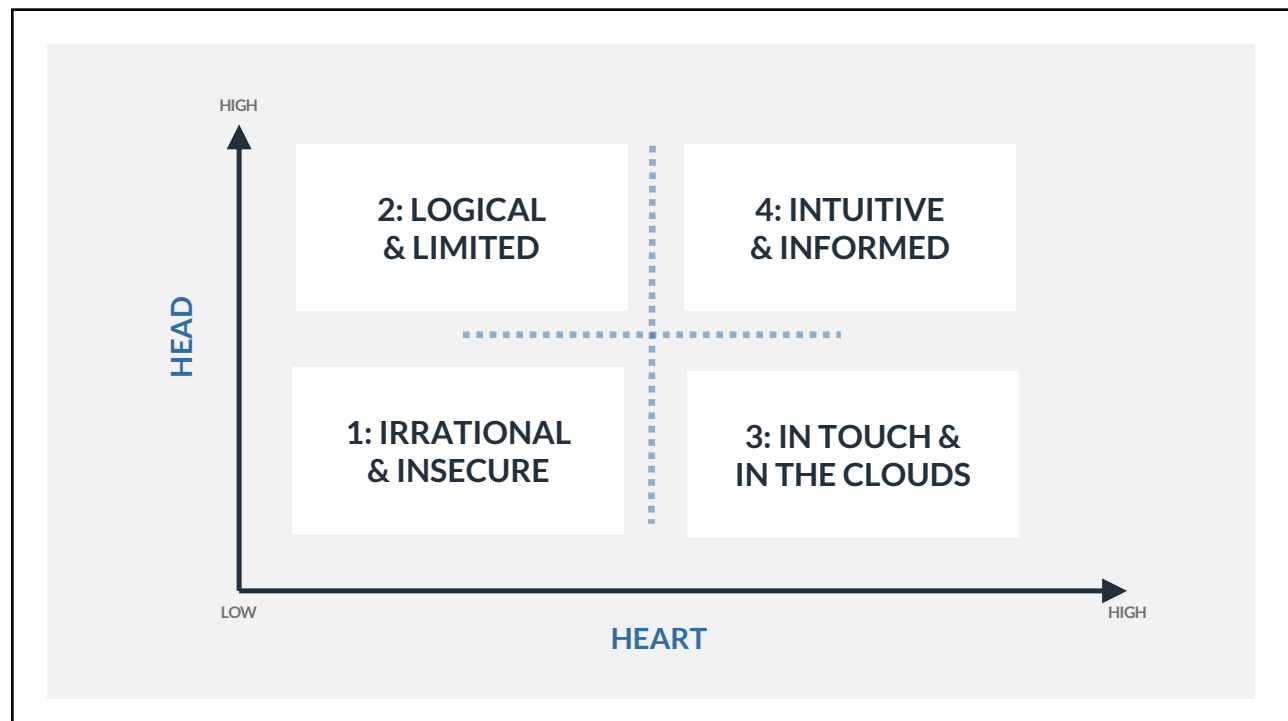
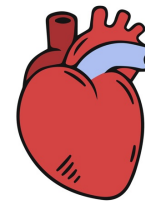


LOGIC AND INTUITION

LOGIC – The facts. Data driven. What we know from experience based on principles and reasoning.



INTUITION – Your gut. Conviction. What you know from instinctive feelings.

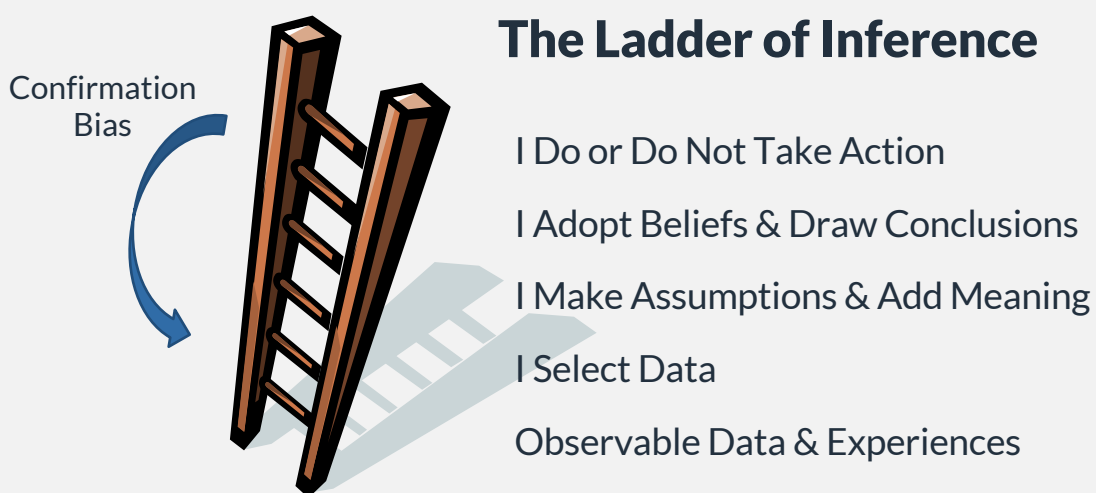


BREAKOUT #1

1. Share a time when you have climbed up the ladder of inference.

- What data did you select/ignore?
- What assumptions did you make?

2. When does this happen at work?



Adapted from Argyris

BREAKOUT #2

1. In your breakout, share which hat(s) you 'wear' naturally or most often? And which hat(s) are the most challenging for you?
2. How effective is your team at integrating these perspectives (managing head and heart) in your team meetings and when making decisions?

SIX HATS PRACTICE

1. Wear the **WHITE HAT** to generate as much information as you can and present it in a well-managed manner.
2. Wear the **GREEN HAT** to find out the different ways with which you can handle the situation.
3. Use the **YELLOW HAT** to see the benefits of the ideas your team has proposed.
4. Follow up with the **BLACK HAT** to see the cons which you might see when using the ideas submitted by the team.
5. Find out everyone's intuitions towards the idea by wearing the **RED HAT**.
6. Summarise all the ideas and proposals and discuss them with the team by wearing the **BLUE HAT**.

Learning Commitment

Putting learning into action.



MAIN POINT TO REMEMBER ABOUT THIS TOPIC

WHAT CAN I START, STOP, OR CONTINUE DOING IN THE
NEXT 30 DAYS TO PUT MY LEARNING INTO ACTION?

WHAT DO I FEEL MIGHT GET IN THE WAY OF HELPING
ME ACHIEVE THIS COMMITMENT?

WHAT IMPACT WILL THIS COMMITMENT HAVE ON
MY LEADERSHIP EFFECTIVENESS?



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